

# Benefits of Upgrading to Sage 200

## Moving from Sage 50 Accounts to Sage 200



Sage 200 brings together financial management, advanced stock control & order processing and business intelligence into one solution.

### Among the benefits of upgrading from Sage 50 Accounts to Sage 200 are:

#### Speed & a Future Proof Solution

Sage 200 is built on the market-leading database technology, Microsoft SQL, so it's robust, reliable and fast. You can have more users and transactions without slowing down operations. It grows with your business and is easy to integrate with third-party systems.

#### Manage stock over one or more locations

Sage 200 offers a complete inventory and warehouse solution to help you optimise stock levels, keep costs down and deliver what your customers want. You can manage stock at different locations independently for sales and stock takes, but bring it all together for a complete view of your business.

#### Better batch traceability

Sage 200 provides batch traceability by serial, lot and batch numbers and use by dates. Pick and record items from a list, monitor stock movements and allocate or automatically generate serial numbers to individual items. It's also flexible enough to work with different quantity variants (units of measure), for instance, tiles bought by the pallet, stored by the box, sold by the square metre.

#### Flexible nominal structure and accounting periods

Sage 200 comes with a three-tiered nominal structure, providing flexibility to report on departments as well as cost centres. It allows you to link profit and loss and balance sheet reports to specific jobs or projects and group accounts together for more comprehensive reporting.

The software can also deal with up to 20 periods, which can be open, closed and reopened as required. Users can control the length of the period and period structures can be set up in advance for future years.

#### Advanced multi-currency capabilities

Sage 200 makes trading with foreign customers and/suppliers easy with functionality to process foreign currency transactions, monitor exchange rate fluctuations as well as financials across all ledgers and cash book

#### Award winning Business Intelligence - advanced reporting

Sage 200 gives you comprehensive reporting and analysis to help you understand your business, with over 250 standard reports and layouts you can work with straight away.

#### Single view of your business

Sage 200 can bring together Financial Management, Customer Relationship Management and Business Intelligence software all in one solution, helping your employees work more efficiently, reducing administration and data entry.

#### Customer Relationship Management (CRM) functionality

Sage 200 offers a Customer Relationship Management module that can help you to manage your customer relationships and offer the highest quality of service and support. Because it works together with your accounting and sales processes, it helps you deliver joined-up customer service throughout the whole of your business.

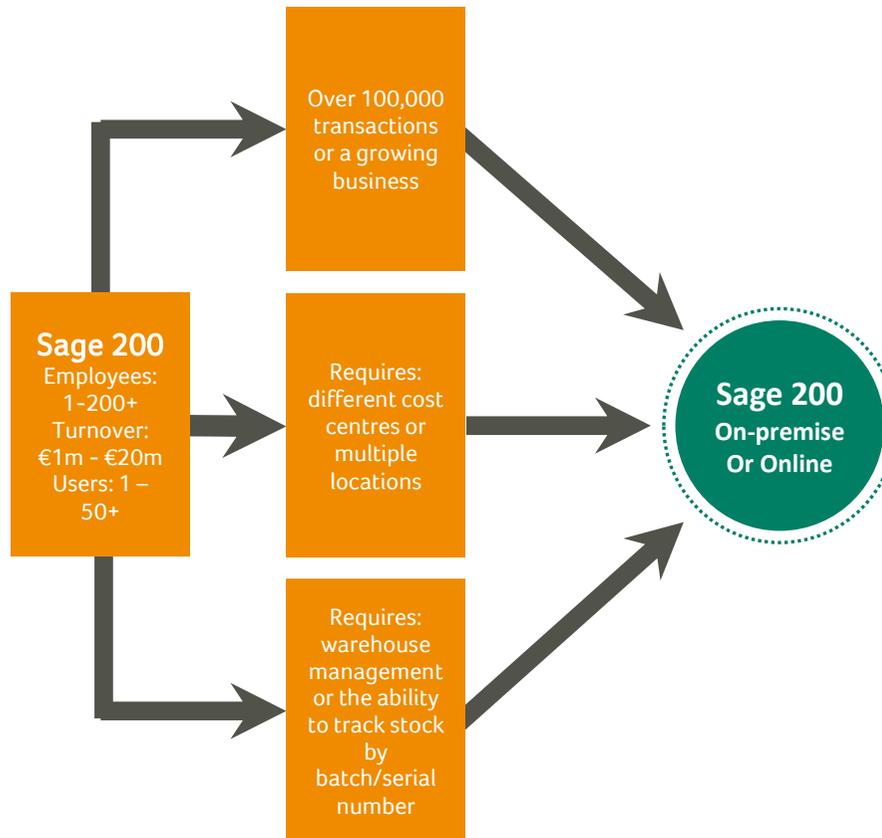
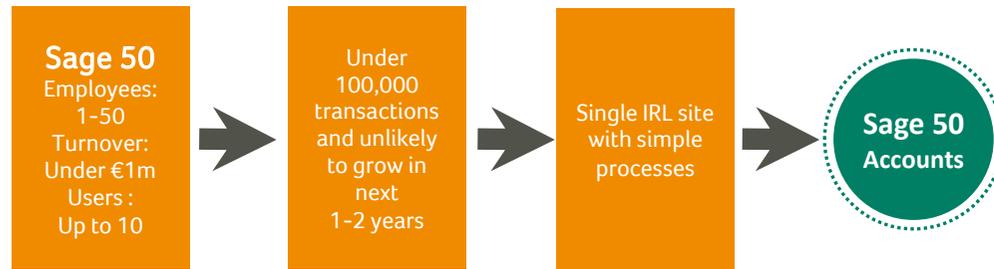
# When is the right time to upgrade to Sage 200?

If you find that your business needs are changing and that **Sage 50 Accounts** is no longer meeting all of your requirements, it may be **time to upgrade**.

To take the pain out of the decision making process, simply follow the diagram on the left, which guides you through the key characteristics of both **Sage 50 Accounts** and **Sage 200** to help you define the product that's right for you.

## Find out more

If you're interested in finding out more about **Sage 200**, want a demonstration or would like to chat about costs and options, contact



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Business Partner